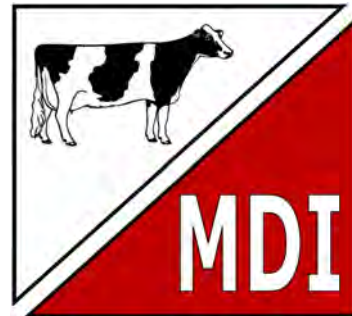


Minnesota Dairy Initiative  
Attn: Leah Bischof  
25554 County Road 136  
Saint Cloud, MN 56301



# Minnesota Dairy Initiative

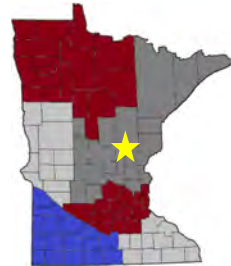
**Planning Your Dairy Farm Future**

**Established to Energize a Healthy and Vibrant Dairy Industry in Minnesota**

*"Our team helps get us the right help at the right time and keeps us moving ahead. It is still up to us to accomplish our goals, but it is a whole lot easier with support of experts in our field."*

- Brown County Dairy Producer

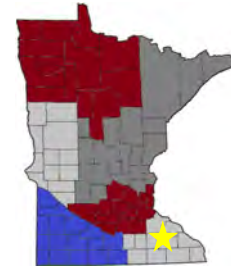
## MDI Team Contacts



### CENTRAL

Kristen Salzl  
59449 CSAH 3  
Litchfield, MN 55355  
651-278-1374  
kristensalzl@gmail.com

Leah Bischof  
25554 Co. Rd. 136  
St. Cloud, MN 56301  
320-429-0611  
leahbischof@gmail.com



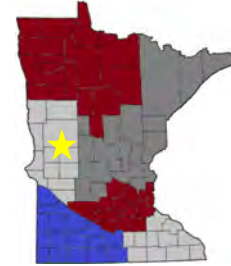
### SOUTHEAST

Emily Tweten  
19725 Trestle Drive  
Lewiston, MN 55952  
(507) 458-7050  
dairyinitse@gmail.com



### SOUTHCENTRAL

Jill Zieroth  
11360 Hwy. 212 W.  
Cologne, MN 55322  
952-466-5311  
jzieroth@co.carver.mn.us



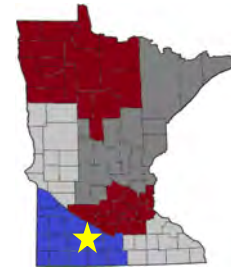
### WESTCENTRAL

Jay Brown  
16716 270th St  
Audubon, MN 56511  
218-238-6790  
jaywcmdi@gmail.com



### NORTHWEST

Doug Fjerstad  
213 1st St. W. Ste. 1  
Fosston, MN 56542  
218-435-6656  
doug.fjerstad@northlandcollege.edu



### SOUTHWEST

Heidi Sellner  
Sleepy Eye, MN  
507-794-7993  
heidisellner@hotmail.com

Becca Schulze  
Pipestone, MN  
507-531-0443  
bec-ca.schulze@co.pipestone.mn.us

### SUSTAINABLE FARMING ASSOCIATION OF MN

Farmer-to-Farmer Network™  
Kent Solberg  
18168 County Road 23 Verndale, MN 56481  
844-922-5573, Ext. 701  
kent@sfa-mn.org www.sfa-mn.org

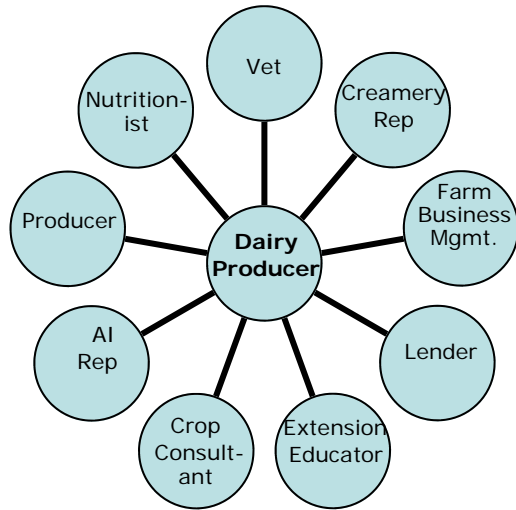
### STATE DIRECTOR

Leah Bischof  
25554 Co. Rd. 136  
St. Cloud, MN 56301  
320-429-0611  
leahbischof@gmail.com

[www.mn-dairy-initiative.org](http://www.mn-dairy-initiative.org)

## Program Details:

- The program is available to all dairy producers regardless of size or production. Those who are open to change and have a sincere desire to stay in the dairy business benefit the most from the program.
- The program is flexible and custom-fit to the needs of each dairy. The producer selects their own diagnostic team members. Typical teams have 3-6 members and can include:



- The average team meets 2-4 times per year to review progress and goals. Teams stay working together for as long as the producer is on the program.

Using the Approach  
**Together**  
**Everyone**  
**Achieves**  
**More**

### Program Cost

Dairy producers participating in the Dairy Development and Profitability Enhancement Program pay an annual program fee of \$200.

### Scholarships

Scholarships are available for each farm to help advance their operation.

### Your Coordinator will help . . .

- With the selection of your professional team
- Organize your initial farm diagnostic visit and follow up session with your diagnostic team
- Identify key opportunities for your dairy operation based on your initial meeting
- Prioritize opportunities and develop a plan of action
- Keep you and team informed by monitoring progress and providing written evaluations and reports
- Schedule meetings for you with your team or a part of your team
- Adjust goals to meet the needs of your dairy operation
- Help you network with dairy professionals

### Your Team can assist you with . . .

- Estate planning/farm transfer
- Current production
- Calf & heifer performance
- Heifer growth/reproduction
- Feed management & nutrition
- Reproduction
- Herd health
- Profit margins
- Grant opportunities
- Family communication
- Facility improvements/expansion
- Forage Production
- Transition to Organic

# APPLICATION

**Complete and return this application to:  
 Leah Bischof, 25554 Co. Rd. 136, Saint Cloud, MN 56301**

Farm Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Cell: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Herd Size: \_\_\_\_\_ # of Acres: \_\_\_\_\_ County: \_\_\_\_\_  
 Why do you want to participate? \_\_\_\_\_  
 What do you hope to learn/accomplish? \_\_\_\_\_

### Partnered With



UNIVERSITY OF MINNESOTA  
**EXTENSION**



**MINNESOTA STATE**

**mi DEPARTMENT OF AGRICULTURE**

